

SUPPORTER PROFILES

FRED B. KFOURY JR.

"I have been an annual donor to United Way for over 45 years and by joining the Legacy Society, I'm ensuring that the programs I care about will continue to make an impact on people's lives tomorrow. In the words of the famous song, Que Sera, Sera, 'The future's not ours to see,' but we can make a difference by creating long-term resources for our community through United Way."

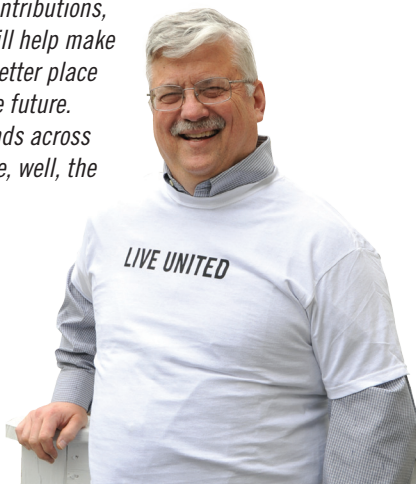
— Fred B. Kfoury, Jr.
Manchester, NH



GARY SHIRK

"Like most people, I always thought that only the very wealthy could leave a meaningful legacy, but the Legacy Society changes that. It is about joining with others in your community to influence the future, to continue giving as you have in the past. I feel good knowing that my contributions, however modest, will help make this community a better place for decades into the future. It's like holding hands across generations. It's like, well, the United Way."

— Gary Shirk
Bow, NH



Granite United Way

Your generous gift to Granite United Way's annual campaign impacts lives today.

Your Legacy Society gift
impacts lives forever.

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YOUR HAND
IN THE
FUTURE

CHARITABLE PLANNING

Legacy Society



Granite United Way

Granite United Way's Legacy Society offers a meaningful way to leave an enduring personal legacy in your community.

A planned gift provides you with an opportunity to continue supporting local programs that are important to you. And since United Way evaluates current needs through regular assessment research, your gift will help solve future problems we can't even imagine today.

Planning your gift by choosing the right timing, asset, and gift structure maximizes its effectiveness. In fact, through gift planning, you may find that you can make a larger contribution than you thought possible.

"My parents first introduced me to United Way growing up in Iowa. As soon as I arrived in Concord NH after college, I knocked on the door of United Way to volunteer, where, during the next thirty years, I had the opportunity to chair the Board, to chair the Campaign and to establish our leadership giving group. I was the interim Executive Director in 1996 while the Board searched for a leader, and discovered that the prospect of leading the organization was a perfect chance to strengthen my commitment to United Way. Looking back, I can say that United Way has been a crucial and central part of my life.

Throughout the years, I have seen first hand the good work the United Way does in our local community, and that is why I am proud to be a member of the Legacy Society."

— Elizabeth Hager,
Concord, NH



HOW TO JOIN

There are several ways you can become a member of Granite United Way's Legacy Society—the four most popular are listed below. In addition, there are other planned giving vehicles, such as Charitable Remainder Trusts and Charitable Lead Trusts, that may be more appropriate for your circumstances. We would welcome the opportunity to meet with you to discuss options.

● Donate an outright gift of cash, stock or real estate to Granite United Way's Endowment

The simplest way to join the Legacy Society is with an outright gift to the endowment. This is an excellent option for individuals who could benefit from an immediate tax deduction.

Gifts to the endowment are invested and the available income is used to respond to a range of community needs or it can be targeted toward a donor's special interest (for example: education, health, housing, etc.). Donors might also consider establishing a named fund to memorialize or recognize family members, friends or loved ones.

● Name Granite United Way as a beneficiary in your will

A bequest provision in your will provides you with flexibility and control should your circumstances change. You can designate an exact amount or a percentage of the assets in your will.

For example:

Some donors utilize this option to endow their annual United Way gift. Joe Smith is a loyal Leadership donor who has made an annual gift of \$1,000 for the past 10 years. Joe would like to leave a legacy and ensure his \$1,000 donation will continue after he is gone. By including a \$25,000* bequest provision in his will, Joe's annual gift will go on forever.

Sample language:

I give to Granite United Way, a non-profit 501(c)(3) Corporation, the sum of \$_____ (or _____% of my estate) for its general purposes (or describe a specific purpose, if desired).

** Assumes a 4% pay-out. The actual percentage is determined using a three-year rolling average.*

● Establish a Charitable Gift Annuity and receive payments for life

If you would like to benefit from interest that is higher than what you can obtain from CDs and money market accounts, a charitable gift annuity is a great gift option, especially if you are over 60 years old.

You will receive annuity payments for life, and a portion of the payment may even be tax-free. The remainder of the gift will benefit our community through United Way. The projected amount of the gift is tax-deductible.

● Donate a Life Insurance Policy or Retirement Plan

Many contributors are attracted to this option because it enables them to make a larger gift than they would otherwise have been able to make.

Here's how it works: you pay the premiums on a life insurance policy that will ultimately produce a sizable gift to United Way. If United Way is named as the owner and beneficiary, you will also receive a tax deduction for the annual premiums.

Another popular option is making a gift through your retirement plan by designating Granite United Way as a beneficiary. You could avoid potential double taxation on retirement fund gifts to heirs (estate tax and income tax).

LET US RECOGNIZE YOU

If you have already included Granite United Way in your plans, please let us know by filling out the enclosed member profile form.

If you are thinking about making a Legacy gift, we would welcome the opportunity to speak with you. Please let us know how we can be of assistance.

Thank you for your thoughtful consideration and for making a difference in our community through Granite United Way.