

GRANITE UNITED WAY COMMUNITY REPORT 2016



GUIDING THE WORK: Volunteer Leadership

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Board Highlight: Heather Staples Lavoie

Everything about Heather embodies the spirit of how to LIVE UNITED.

Heather illustrates the United Way call to actions of Give, Advocate, and Volunteer. She is a true community leader by how she gives her time, talent, and treasure. She is a prominent advocate of community health and volunteers with numerous organizations, including as a Board Member for Granite United Way and this year's Southern Region Campaign Cabinet Chair. She and her husband, Brian, are also members of the Alexis de Tocqueville Society.

Heather does all of this while serving as the Chief Strategy Officer at Geneia. Did we mention – she's a competitive mountain biker, Boston Marathon runner, and dedicated wife and mother to a blended family including four children?



Heather Staples Lavoie (seated) with her husband, Brian (standing, center) and their four children (l-r): Teddy, Henry, Sophia (seated) and Nolan.

COLLABORATION: Making Things Happen

Digging Deeper for Greater Impact

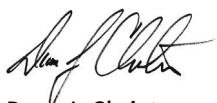
LIVE UNITED. It's more than a t-shirt slogan or a call to action. It's the way we live and work in our community. **This year, we've taken that concept and stretched it further than ever with your support, and have found new ways to address old problems.**

We are proud to share that more than 22,000 supporters have stepped up and contributed to the record-breaking \$8.22 million Granite United Way campaign that will benefit more than 750 local nonprofits and reach more than 350,000 individuals and families. This would not be possible without the collective spirit of our donors, volunteers, and community partners.

No single organization can do this work alone. United Way is dedicated to mobilizing the best resources to address the greatest challenges in our community. We continue to focus our efforts in the areas of Education, Income, and Health, and we target each of our region's specific needs. Inside these pages, we've assembled some of the stories that inspire us every day, such as the story of the four nonprofits we worked with to bring a financial coach to the community or the story of one woman ending her heroin use. Each story demonstrates that, by working together, we are able to bring access and critical services to those who need them.

Thank you for partnering with us in these efforts. We look forward to your continued involvement and support as we work together to make our community an even better place in which to live and work.

Sincerely,



Deah J. Christon
Chair, Board of Directors



Patrick M. Tufts
President and CEO



Mission: To improve the quality of people's lives by bringing together the caring power of communities.

Vision: To be the preferred way people work together to build a community that values its collective responsibility to care for each other.

2015 YEAR in REVIEW

20,000+
donors gave
\$8.22M

**Delivered
nearly
\$14M
in total
support**

**2,000
volunteers
mobilized**

40,000+
calls answered
by 2-1-1NH

**17 new
members joined
the Alexis de
Tocqueville Society**

750+
nonprofits
received funds
from our
campaign

CONNECTING PEOPLE: Starts With You



350,000+  **INDIVIDUALS & FAMILIES SERVED BY THE GRANITE UNITED WAY CAMPAIGN**



750+
NONPROFIT AGENCIES

receive funds from our annual campaign & each of these 501(c)(3) organizations is helping people across our community in a variety of ways

Funds are distributed in a number of ways by local volunteers

Local program grants



Donor choice program



Funded initiatives



300+ 
WORKPLACES

host fundraising campaigns and recruit volunteers

2,000
VOLUNTEERS

mobilized to give back to our community



20K+
DONORS

give generously to our community



70 
ALEXIS de TOCQUEVILLE

donors who contribute \$10,000 or more annually

4,916 
LOYAL CONTRIBUTORS

who have been giving to United Way for 10+ years



Gossler Park Elementary School Principal, Lori Upham, started receiving some unusual calls from parents last fall when the "Leader in Me" program was initiated at her school.



"They wanted to know what was causing their children to do their homework, help put away dishes, and clean their rooms without being asked," said Upham. "It's incredible what this program has awakened in these students – a sense of pride and ownership of their actions."

The program is based on Steven Covey's *7 Habits of Highly Effective People* and was implemented at the Gossler Park Elementary School in partnership with the City of Manchester Health Department through the Neighborhood Health Improvement Strategy (NHIS), funded in part by Granite United Way and other local and national sources.

"Dovetail Leadership," a similar program that establishes leadership skills, was implemented at the Beech Street School this fall. Both schools are Community Schools as part of the Manchester Community Schools Project. The NHIS has also brought other support into the school community like parenting courses and the "Hi-SET" program, a high school equivalency test. Four adults have successfully completed this program, and twenty more are in the process of it.

The Manchester's Neighborhood Health Improvement Strategy continues to garner the attention of national funders, including playing a key role in Manchester's recognition as a recipient of the Robert Wood Johnson Foundation's Culture of Health Prize.



Gossler Park students participating in the "Leader in Me" program

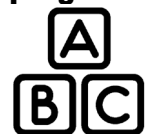
650+
students
on track in
reading &
math skills



27%
decrease in
truancy in a
community
school



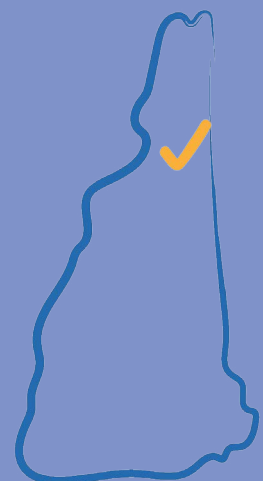
3,000
children
attend high
quality early
education
programs



Expanding the Reach: Reading Plus

Granite United Way's Reading Plus initiative, an online silent reading intervention program, showed such remarkable success in the Berlin High School last year that the school district has expanded the program into the Middle School. This effort was made possible in part to a gift from Eversource Energy in memory of the late Gary Long, who also served as Granite United Way's Board Chair and was known for his lifelong commitment to education.

To date, this literacy program has helped to improve reading skills in struggling students and helped more than 650 students across New Hampshire get back on track with their literacy skills.



FINANCIAL STABILITY: New Resources

One of the most powerful roles Granite United Way plays is as a convener – and some of the work we are doing in the Upper Valley is a great example of that. For the past year, financially vulnerable clients at four Upper Valley nonprofits – LISTEN Community Services, Twin Pines Housing Trust, Upper Valley Haven, and WISE – have had access to a financial coach, courtesy of the Consumer Finance Protection Bureau (CFPB.)



Suzanne Stofflet, Senior Director of Community Impact at Granite United Way, initially saw this federal program as a collaborative opportunity and worked with the four nonprofits to apply for the coach. The Upper Valley group is one of sixty diverse partner organizations, and the only collaboration that was selected to host a financial coach.

Megan Sather is a trained financial professional who serves as the area's financial coach. She offers clients the opportunity to sit with her and receive customized guidance that is tailored to each individual's unique situation.

“As a result of this guidance, we are seeing clients achieve stable housing; many for the first time in their lives. This program is without a doubt a success.” said Kyle Fisher, Administrative Director of LISTEN Community Services.

The synergy from this effort can be seen in the results. To date, 65% of clients have improved their financial capability and 99% are actively pursuing or have completed their individual goals. The Upper Valley program has proven to be one of the most successful in the nation.

Pictured from left: Suzanne Stofflet, Granite United Way; Kyle Fisher, LISTEN Community Services; Renee Weeks, Upper Valley Haven; Kate Rohdenburg, WISE; Andrew Winter, Twin Pines Housing Trust; and Megan Sather, CFPB Financial Coach.

Numbers Speak For Themselves: VITA Program

Our Volunteer Income Tax Assistance (VITA) Program volunteers prepared more than 5,000 individual tax returns this year and helped bring millions of dollars back into the bank accounts of New Hampshire residents.

This program continues to grow. This past tax season there was a 92% increase in participation in our Central Region. In addition to helping prepare tax returns, VITA volunteers also offered financial literacy education and encouraged savings.

“The VITA volunteer I worked with made sure I accessed more than \$7,000 in Earned Income Tax Credits and other ones I was eligible for,” said Sarah D., a VITA client. “I was so grateful for that expertise.”

\$6M+
returned to
NH families



5,000+
returns prepared
by volunteers



\$2M
in EITCs
to residents



IT TAKES A VILLAGE: CELEBRATING 20 YEARS

The Whole Village Family Resource Center, an initiative of Granite United Way, is celebrating its 20th year of providing caring, inclusive, inviting, and accessible services to residents throughout the Greater Plymouth area. Nestled just off of Tenney Mountain Highway in Plymouth, Whole Village is home to more than thirteen agencies that provide services in the building, and another 120 groups who use the building for meeting space.



Each year, thousands of residents walk through the doors of Whole Village to utilize their many services. Whole Village offers a unique, multi-generational approach to programming at the facility. For the last two decades, Whole Village has offered Family Fun Night events, parent education classes, cooking and nutrition classes, employment search and resume support, case management, free tax preparation, and high-quality child care to countless families in the community. The past year was the biggest yet for Whole Village, with over 15,000 community members utilizing services and attending meetings within the building.

“It’s truly a unique environment; one built to serve the families of this community,” said Susan Amburg, Director of the Whole Village Family Resource Center. “We’ve continued to adapt to the needs of this community. As the needs change, so do our programs and services.”



**WHOLE VILLAGE
FAMILY RESOURCE
C · E · N · T · E · R**



Completing the circle

When Donna Ryan first arrived in Plymouth twenty years ago, she was a single mother with two young children setting down roots in New Hampshire. She quickly found the Whole Village Family Resource Center, and credits the assistance she received for giving her opportunities she might not have had.

“The services at Whole Village were everything I needed as a single mom. There was quality care for my children, great programs to be a part of, and I also developed lasting friendships,” said Donna. “I feel so fortunate to have had such a great resource in my backyard.”

Donna wants to make sure that others have that same resource available to them. She volunteers her time at the Whole Village Family Resource Center to “make sure other families locate the services they need to be independent and strong.”



*Donna Ryan
Whole Village Family Resource Center Volunteer*

NEW FOCUS: Networking for Healthy Futures

New Models of Collaboration

New Hampshire is facing an extraordinary opioid crisis and Granite United Way has been partnering with local and state officials, public health networks, and nonprofits to address this devastating concern.



Our 2-1-1NH call center has partnered with the successful Manchester and Auburn-based “Safe Station” programs to help connect more than 200 individuals with life-saving recovery services. At the state level, 2-1-1NH has also been featured as a number to call for recovery with the “Anyone, Anytime” campaign.

In addition to these partnerships, we have been expanding our work with the public health networks across the state. With nearly ten years of successfully spearheading regional prevention initiatives through the Capital Area Public Health Network, Granite United Way made some significant inroads with two other regional public health networks this year.

In 2015, the Carroll County Coalition for Public Health (also known as “C3PH”) merged with Granite United Way. This partnership has helped bring additional resources to the area with a renewed focus on addressing major issues like the New Hampshire opioid crisis.

Granite United Way has also supported the formation of the South Central Public Health Network (formerly known as “Greater Derry Public Health Network”) by convening four key partner organizations in the region. Through a dedicated collaboration between Greater Derry Community Health Services, Center for Life Management, Community Alliance for Teen Safety, and Parkland Medical Center, the reinvigorated Network has made significant progress in its outreach efforts over the past six months. A Public Health Advisory Council has been created, comprised of key leaders from all community sectors. In addition, the Network has developed its first Community Health Improvement Plan (CHIP), with a focus on several pressing issues facing the region, including: Obesity, Behavioral Health Care, Substance Misuse and Addiction, Injury Prevention, and Public Health Emergency Preparedness.



Nicole’s Story: Fresh Start

It happened almost overnight. One day, Nicole Gregory, (pictured above, left) was a healthy, happy teenager with loving parents and a bright future. The next day, she was mixed up in a world of darkness that led her to a devastating opioid addiction and daily heroin use.

Expelled from high school, she completed her education at Second Start, one of Granite United Way’s funded partners, in Concord. Group and individual counseling helped, but it would take a collective effort to break Nicole’s cycle.

“It took years to get through to her with our intervention program,” said Kim Haley, from Second Start, (pictured above, right). “All that time, we worked together to plant the seeds of a better life for her.”

Nicole’s world continued to spiral downward as she faced hospitalizations and jail time. She continued to stay in contact with Kim as a source of support. Her family was able to secure a spot for her in a six month detox/rehabilitation program and pleaded with her to go.

“I was so sick; all I could think about was how my dealer could get to me the next high,” said Nicole. “I didn’t see any way out of that life so I kept refusing treatment, denying that it would work. In August 2014, I called my dad and finally said yes to the help.”

It wasn’t easy. Nicole called home almost daily, wanting to quit. However, the more time she spent in treatment, the better she felt. It has been two years since she used heroin. With goals of raising a family and getting a degree to work in the recovery field, Nicole is optimistic. “I want to help others see that although it’s different for everyone, every day is an opportunity.”

Nicole knows now that it is possible to emerge from the darkness of the disease. “Chase your recovery the way you chase your next high,” she said. “If you really want to be clean, you’ll do everything in your power to be clean.”

300+
callers to
2-1-1NH for
recovery
services



25%
of NH voters
feel drug misuse
the biggest issue
in the state



\$1.1M
invested in
mental health
& substance
misuse services



RECOGNIZING OUR CHAMPIONS: Awards

At the conclusion of each campaign year, Granite United Way recognizes some of our most supportive donors, volunteers, and corporate partners. This year we are proud to showcase those recipients here. Our success relies on the support of individuals and corporations committed to our community. The awards reflect our three areas of impact: Give, Advocate, and Volunteer. In addition, we have chosen several Employee Campaign Coordinators who went above and beyond. Our "Live United" Award is presented to those who embody the spirit of that campaign mantra.



GIVE



ADVOCATE



VOLUNTEER

GIVE Awards

Wayne Trombly, Ladesco Inc.
N.H. Distributors, LLC
EPTAM Plastics
Woodsville Guaranty Savings Bank



Granite Awards

With gratitude to leadership and employees for contribution of more than \$100,000 to the 2015 Campaign

Bank of New Hampshire
Comcast
Dartmouth College
Dartmouth-Hitchcock
Elliot Hospital
Eversource Energy
Hannaford Supermarkets
Hypertherm, Inc.
Lincoln Financial Group
LRGHealthcare
New Hampshire State Employees' Charitable Campaign
New Hampshire Housing Finance Authority
New Hampshire Mutual Bancorp
PROCON
Southern New Hampshire University
TD Bank
United Parcel Service

ADVOCATE Awards

Christine Brennan & Lori Upham, Principals, Community Schools
Boys & Girls Clubs of Central NH
Family Resource Center, Lakes Region Community Services
Grafton County Senior Citizen Council

VOLUNTEER Awards

Matt James, Eastern Bank
Jeffery Savage, Franklin Savings Bank
K. Mark Primeau, Bank of New Hampshire
Roger Gingue, White Mountain Footwear



EMPLOYEE CAMPAIGN COORDINATORS

Campaign Team at Eversource Energy
Dawn Hamel, Nathan Wechsler & Company
Deb Keith, Pike Industries, Inc.

LIVE UNITED Awards

Linda Day, Concord Group Insurance
Mike Persson, Lawson Persson and Chisholm, PC
Appalachian Mountain Teen Project
Belknap Economic Development Council
Boys & Girls Club of the Lakes Region
Carey House, Salvation Army of Laconia
Family Resource Center,
Lakes Region Community Services
Health First Family Care Center
Laconia Area Community Land Trust
Lakes Region Child Care Services



Pictured from top: Wayne Trombly receives GIVE Award from Patrick Tufts, Mayor Ted Gatsas, and Dean Christon; The Grafton County Senior Citizen Council is honored with the ADVOCATE Award; Chris Emond from the Boys & Girls Club of Central NH receives the ADVOCATE Award; LIVE UNITED Awards were presented to the members of the Financial Stability Partnership.

LIVE UNITED

Alexis de Tocqueville Society



Granite United Way's Alexis de Tocqueville Society is a powerful group of local business, civic, and philanthropic leaders with a common dedication to investing in our community with an annual gift to United Way of \$10,000 or more. When joining the Alexis de Tocqueville Society, these individuals demonstrated profound leadership and a deep level of commitment to our community.

Ordre d'Égalité (\$50,000 – \$74,999)

The Jack & Dorothy Byrne Foundation
TOSA Foundation

2 donors wish to remain anonymous

Ordre de Liberté (\$25,000 – \$49,999)

Mark & Sally Stebbins
J.F. Swope Fund of the NH Charitable Foundation

2 donors wish to remain anonymous

Ordre de Classique (\$15,000 – \$24,999)

Kraig Burnham
David Glidden
Dennis & Elizabeth Hager
Paul LeBlanc & Pat Findlen
Wayne & Kathryn Trombly
Norm & Pat Turcotte
Edwin S. Webster Foundation

Membres de la Société (\$10,000 – \$14,999)

Ellen & Jim Bassett
Bill & Tina Bedor
Botnick Family Foundation
Fraser Cameron*
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Al & Margaret Mulley
John & Anu Mullikin and Family*
Nannu Nobis
Nordblom Family Foundation*
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Mundy & Win Piper
K. Mark & Susan W. Primeau
Chris & Tom Rath*
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Mark Reilly
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Phil & Judy Ryan
Cathleen A. Schmidt
Gary Shirk & Ann Dippold
Kerri St. Jean*
Bayne & Jeanie Stevenson
Jared & Meredith Stidham*
Kurt & Elaine Swenson
Patrick & Allison Tufts
Roger B. Walcott, Jr.*
Alex & Lisa Walker
Charles A. & Lynne M. Walker*
Doug & Tara Weckstein
3 donors wish to remain anonymous

Inspiring Members

John Swope has been one of New Hampshire's most dedicated supporters of United Way and has led the way in personal philanthropy. Over the past two years, he has generously offered two incredible Challenge Matches, totaling \$50,000. His first match inspired new and increased gifts to Granite United Way, and no one could have predicted the success of his 2015 Alexis de Tocqueville Society Challenge Match.

"I wanted to engage more individuals in the Alexis de Tocqueville Society," said Swope, a Concord resident. "My challenge to our community was to see more people step up and invest deeper into the needs around us."

This year, 17 people met that challenge and became members of the now 70 person Society.

* We are delighted to welcome our newest members of the Society.

Our annual Day of Caring events represent New Hampshire's single largest mobilization of volunteers. Over 1,400 volunteers across six different regions completed 174 projects and donated nearly \$130,000 worth of 'sweat equity' to local nonprofits.

This year, by partnering with Volunteer NH, Granite United Way has also been able to offer volunteer opportunities year-round by utilizing a new system to recruit volunteers called Galaxy Digital.

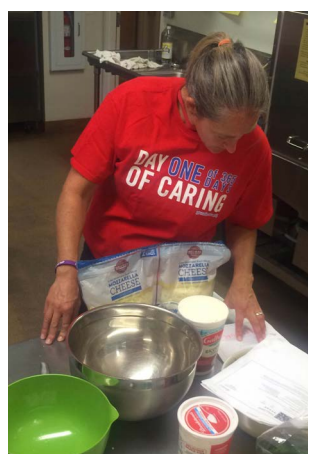
This is an excellent opportunity for community members to connect with nonprofit agencies needing help with everything from manual labor, like landscaping, to administrative support, tutoring, and mentorships. Both one-time and year-long opportunities are now available for view. We have also established a popular Facebook page called "Volunteer Upper Valley," where nonprofits can post local opportunities in that region.

#GUWDOC

Day of Caring 2015
1,405 volunteers
from 94 companies
donated 5,637 hours to
112 nonprofits and
completed 174 projects

\$129,147.60

VALUE TO THE COMMUNITY



Leadership Giving

Granite United Way's Leadership donors are a dedicated group of supporters who contribute \$1,000 or more each year to our community. Thank you for your generous giving.

Champion (\$5,000 - 9,999)

Patricia M. Anderson
Lisa Baldez & John Carey
James & Gwynne Burkhardt
Bruce Carrozzi
David & Susan Cassidy
Dean & Evangeline Christon
Dan & Joan Collison
Richard & Barbara Couch
William & Susan Cutillo
Carolyn Dever & Paul Young
Greg & Joanne Dickinson
Doug & Becky Ewing
Eric Fossum
Alice & Arnold Goldstein
The estate of Charles Hodgdon
Mr. Michael & Dr. Alison Holmes
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Harold & Betsy Janeway
Nanette Lee Jones
Terrance & Christine Large
Norman Levy & Rosemary Orgren
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Lynn & Gary Schwartz
Evan & Sae-Im Smith
Robert & Miriam Smith
Thomas Tomai
Steven C. Webb
Sidus Fund of the NH Charitable Foundation
4 Anonymous donors

Cornerstone (\$2,500-4,999)

Daniel L. Andrus & The Rev. Cheryl Moore
Dr. & Mrs. Anthony Aversa
The George Backer Family Foundation
Eda & Robert J. Bauman
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Paul & Claudette Ramsey

Ken Recke
Ronald & Kathy Reed
Christine K. Rosenwasser
George & Deborah Roussos
Mary & David Ruedig
Sally & Jeremy Rutter
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Joseph Schwartzman
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Scott & Claudia Walker
Ms. Jennifer Weigand
David & Kristin Wenger
Kirke & Michelle Wheeler
Eric V. Wilber
Peter M. Wood
Linda & John Young
Edward Zimmermann
5 Anonymous donors

Benefactor (\$1,000 - 2,499)

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Sara Chaffee & Joshua Kilham
Atty. & Mrs. Douglas R. Chamberlain

Kevin Chamberlain
Byron & Susan Champlin
Steve Chapman & Cathy Shubkin
Diane & Martin Charney
George & Elibet Chase
Wendy & Dan Chase
Children's Fund of the Upper Valley of the NH Charitable Foundation
Wayne Chio
Stacey Chicocchio
Tracy Chute
Thomas Ciardelli & Andrea Reimann-Ciardelli
Mark Ciborowski
Ronald & Marjorie Ciotti
Rob & Trish Kiefner
Lisa Clark
Martha & Stan Clark
Alan & Suzanne Cleveland
Elizabeth & Bruce Clow
Kimberly M. Cochran
Candice Cogean
Steven & Karen Cohen
Jonathan Colcord & Marianne Barter Colcord
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Bruce Desmarais
Douglas R. Devers
Robert C. Dewey
Robert Dewhirst
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Patricia Dickinson

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 Dr. Patricia Glowa &
 Dr. Donald Kollisch
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 Victoria Gonin
 David Goodman
 Gail Goodness
 Judith V. Goodnow
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 Michelle A. Jordan
 Amy L. Juneau
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 John Kayser
 Donna Keeley
 Marcia Kelly & Barry Harwick
 Mark & Elise Kendall
 M. Dean Kenney



TOP 50 COMPANIES

1. Eversource Energy
2. NH State Employees' Charitable Campaign
3. Dartmouth College
4. Comcast
5. United Parcel Service
6. Hypertherm, Inc.
7. Elliot Hospital
8. Lincoln Financial Group
9. Dartmouth-Hitchcock
10. Southern New Hampshire University
11. LRGHealthcare
12. TD Bank
13. Bank of New Hampshire
14. New Hampshire Housing Finance Authority
15. Hannaford Supermarkets
16. New Hampshire Mutual Bancorp
17. Pike Industries, Inc.
18. Velcro USA Inc.
19. New Hampshire Charitable Foundation
20. Concord Hospital
21. Cogswell Benevolent Trust
22. JSI Research & Training Institute, Inc.
23. Citizens Bank
24. McLane Middleton
25. Enterprise Rent-A-Car
26. PROCON
27. Evergreen Institute for Wellness
28. Catholic Medical Center
29. St. Mary's Bank
30. Texas Instruments
31. Dyn Inc.
32. Timken Aerospace
33. Eastern Bank
34. Devine Millimet
35. City of Concord
36. Bank of America
37. People's United Bank
38. True Value
39. Sheehan Phinney Bass + Green PA
40. Granite United Way
41. Liberty Utilities
42. Elektrisola, Inc.
43. Shaw's Supermarket
44. City of Manchester
45. Dimatix Fujifilm
46. Jane B. Cook 1983 Charitable Trust
47. The Rowley Agency, Inc.
48. Northeast Delta Dental
49. Harvey Construction Corporation
50. SilverTech, Inc.

Tim & Marge Kerns
 James & Margaret Kerouac
 Amy Kezar
 Mark & Lisa Kilbreth
 Andrew & Bonnie Kimball
 Gayle Kimball Fund of the NH
 Charitable Foundation
 Priscilla & Don Kimball
 Tupper & Elin Kinder
 Robin Kirby
 Kathryn Kirkland
 William Klapproth
 Leonel Klassen
 Michael G. Knott
 Brian Kossak
 David & Victoria Kuhn
 Matthew Kushner
 Millie & Michael LaFontaine
 Tessa Lafortune Greenberg &
 Mark Greenberg
 George & Kathy Lagos
 Valerie Lake
 William R. Lambert
 Roland & Eileen Lamy
 Linda T. Landis
 Raymond H. &
 Rose Marie Lanier
 Ann & Rob Lanney
 Rick LaPage
 Mark R. LaPrade
 Gene & Eleanor Lariviere
 Robert Larkin
 Elizabeth L. LaRocca

Gary Laurash
 Steve & Ellie Lavoie
 Kristen Lavoie
 Stephen Lawlor
 Kathy A. Lawrence
 Susan Ashooh Lazos &
 Nick Lazos
 Judy Leclerc
 Joyce A. Leeka
 Michael Lehman &
 Jan McClure
 Carl & Sandra Lehner
 Mike & Betty Lenehan
 Kirk & Judy Leoni
 Joseph Lessard
 Arthur & Leslee Letendre
 David Letourneau
 Nick Leuci
 Karen A. Levchuk
 Lori & David Levesque
 Jennifer F. Levy
 Jason Lewis
 Kathleen M. Lewis
 Michael Liccione
 Henry Lipman
 Curt Little
 George & Carol Little
 Terry Livingston
 Linda J. Lorden
 Dana & Anne Low
 Stephen Lubelczyk &
 Alice O'Connor
 Thomas & Kristina Lucas

Marcus A. Luce
 Geoffrey A. Lundy, MD
 Paul Lussier
 Roy Lutter
 Janice & John Lynch
 Colleen Lyons & John
 DuPre
 Michael B. MacDonald &
 Mary Dawson
 Kendall Macinnis
 Camille Madden
 Susan & Jerome Madden
 Ronald & Lori Magoon
 Patrick & Kathleen
 Mahon
 John Malmberg
 Carolyn J. Maloney
 Jason Mangiardi
 Alex Manus
 Marc Marchetti
 Dr. Craig Markert
 Miah Marquis
 Derek & Amy Martel
 Donald R. Martel
 Chris & Kristin Martin
 Leif & Deborah
 Martinson
 Thomas Masaryk
 Douglas Mason
 Charlie Mathews
 Steven & Kathleen
 McAuliffe
 Mark & Doreen McCabe

Dan McCallum
 Kris McCracken
 Martha McDaniel &
 Stephen Plume
 David J. McDonald
 Karen S. McGinley
 David W. McGrath
 Dennis & Susan McGrath
 Kenneth & Joanne McHugh
 Michael McIntire
 Patrick McKenna
 Rusty J. McLear
 Wanda & David McLure
 Raymond J. McNulty
 Karen Mead
 Ellen Meara & Erzo Luttmmer
 Cynthia E. Menard
 Jason & Erica Menard
 Vincent J. Mennona
 Karen & Paul Mertzi
 Peter Meyer
 Matthew Miceli
 Elaine M. Michaud
 Tammy P. Michaud
 Jack Middleton
 Jim & Susan Miller
 Nancy A. Miller
 Dr. Shannon E. Mills &
 Anne C. Mills
 Nicholas Milonopoulos
 Agnes A. Miner
 Paula M. Minnehan
 Thomas Mitchell

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Dan & Tracy Molloy	Jane Patch	Chip & Ann Rice	Roger Sevigny	Kevin & Joyce Stone	John & Gail Weeks
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Christine L. Murray	Susan & Jay Pierson	Patricia Rose	Mary Sliney	John & Christine Teague	Sheri Wheeler
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Heidi & Serge Nadeau	David & Susan Plante	Larry Routhier	Lee Smith	Pamela Telfer	Sue & Tom Temme
Susan E. Nadeau	Philip & Theresa Plante	Mark C. & Cynthia Rouvalis	Gregory H. Smith & Yliana Rivas Picon	Sue & Tom Temme	Rodney & Roberta Tenney
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Brian O'Hara	Tom & Lisa Raffio	Mark & Michele Sandler	Sean Stanton	Carol Trombly	Truman Charitable Fund of the NH Charitable Foundation
Christine Ojendyk	Patricia Briggs & Sekhar Ramanathan	Patricia Santarpia	Jim Staples	Truman Charitable Fund of the NH Charitable Foundation	Jennifer Turner
Karen & Kevin O'Leary	Jim Ramsay	Robert R. Sargeant	Alison & Hank Stebbins	Jennifer Turner	Carolyn & John Udaloy, Jr.
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Karyn & Dan O'Neil	John & Judith Ransmeier	Craig & Lauren Savage	Gregg Stephens & Kathy Raiche-Stephens	Michael S. Ukropina	David & Karen Van Der Beken
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	Betsy & Bobby Segal	Betsy & Bobby Segal		Kenneth & Anna Viscarello	Mike & Diane Vlahos
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				Ellen Waite-Franzen & Scott Franzen	John Wakefield
				John Wakefield	Kathy & Roy Walker
				Kathy & Roy Walker	Nicholas & Mary Jane Wallner
				Nicholas & Mary Jane Wallner	Leigh W. Walls
				Leigh W. Walls	Pamela Walsh
				Pamela Walsh	Susan A. Walsh
				Susan A. Walsh	Susan Wante
				Susan Wante	Charles & Dana Ward
				Charles & Dana Ward	Kyle Ware
				Kyle Ware	Mark Watts
				Mark Watts	



Paul Rizzi, of Merrimack County Savings Bank, (second from left) was presented with the Rumford Leadership Award by Granite United Way President & CEO Patrick Tufts (far left) at the Fall 2015 Leadership event hosted by Susan and Stephen Duprey (pictured right).

† Deceased

MEASURE THE SUCCESS: All the numbers

Granite United Way in a snapshot

Community Impact Awards to partner agencies	\$2,360,600
Donor designated gifts to Health and Human Service agencies	1,895,593
Granite United Way Program services	3,110,434
Total Community Investments	\$7,366,627



CONDENSED STATEMENT OF FINANCIAL POSITION (March 31, 2016)

Cash and cash equivalents	\$926,116
Pledges & grants receivable	3,673,854
Prepaid expenses and other receivables	154,659
Investments	463,743

TOTAL CURRENT ASSETS 5,218,372

Investments-endowment	147,597
Beneficial interest in assets held by others (NHCF)	1,587,401
Property and equipment, net	1,303,019

TOTAL ASSETS \$8,256,389

Future allocations payable and donor designations payable	\$3,747,440
Accrued expenses	120,736
Accounts payable	18,958
Deferred revenue on designation fees	47,344
Long-term debt	250,701
Funds held for others	28,960

TOTAL LIABILITIES 4,214,139

Unrestricted net assets	(690,769)
Temporarily restricted net assets	4,632,622
Permanently restricted net assets	100,397

TOTAL LIABILITIES AND NET ASSETS \$8,256,389

CONDENSED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (Year ended March 31, 2016)

Public support	\$6,741,113
Grant revenue	635,227
Sponsorships and other restricted contributions	716,447
In-kind contributions	57,365

TOTAL PUBLIC SUPPORT 8,150,152

Administrative fees	58,073
Investment income	93,077
Realized and unrealized gain on investments	(10,578)
Decrease in the value of beneficial interest in trusts, net of fees of \$11,422	(150,302)
Miscellaneous income	83,273

TOTAL SUPPORT AND REVENUE 8,223,695

Program services	5,471,034
Donor designations	1,895,593
Operating expenses	1,237,636

TOTAL EXPENSES 8,604,263

INCREASE (DECREASE) IN NET ASSETS FROM OPERATIONS	(380,568)
NET ASSETS, BEGINNING OF YEAR	4,422,818
NET ASSETS, END OF YEAR	\$4,042,250

Granite United Way does not charge any member dues or fees from participating charitable organizations

APPLAUDING THE EFFORTS

Granite United Way was recognized at the United Way Worldwide Community Leaders Conference in Vancouver, British Columbia, when we were presented with the Common Good Award Honorable Mention for our work in Community Schools.

Volunteer NH presented Granite United Way with the Outstanding Champion Award during the 13th Annual Spirit of New Hampshire Awards.

Cindy Read, Chief Financial Officer, was named one of three national finalists for the United Way Finance Professional of the Year 2015.

Two Granite United Way staff members, Meredith Stidham and Deo Mwano, were named in New Hampshire Union Leader's prestigious '40 Under Forty' Class of 2016.





LIVE UNITED



Granite United Way

Get Social With Us!



www.graniteuw.org

Email us at info@graniteuw.org

Merrimack County
46 South Main Street
Concord, NH 03301
603.224.2595

Southern Region
22 Concord Street
Manchester, NH 03101
603.625.6939

North Country
P.O. Box 311
Littleton, NH 03561
603.444.1555

Northern Region
P.O. Box 614
Berlin, NH 03570
603.752.3343

Upper Valley
21 Technology Drive
W. Lebanon, NH 03784
603.298.8499

Central Region
95 Water Street
Laconia, NH 03246
603.524.6864

Whole Village Family Resource Ctr.
258 Highland Street
Plymouth, NH 03264
603.536.3720

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